

## Message Text

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ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 L-03 COME-00 /026 R

DRAFTED BY EB/OA/AVP:GGRIFITHS:SP

APPROVED BY EB/OA:MHSTYLES

EB/OA/AVP:AJWHITE

CAB:HASWALL

CAB:TLARGAY

EUR/NE:DGOODMAN(SUBSTANCE)

-----004915 072106Z /66

O 072037Z SEP 78

FM SECSTATE WASHDC

TO AMEMBASSY COPENHAGEN IMMEDIATE

AMEMBASSY OSLO IMMEDIATE

AMEMBASSY STOCKHOLM IMMEDIATE

INFO AMEMBASSY HELSINKI IMMEDIATE

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E.O. 11652: N/A

TAGS: EAIR, DA, NO, SW

SUBJECT:: CIVAIR: SAS AND NORTHWEST FARE FILINGS

REF: A) COPENHAGEN 5630 B) COPENHAGEN 5367 C) STOCKHOLM  
3228

1. EMBASSY IS REQUESTED TO TRANSMIT SOONEST, AND IN ANY  
EVENT NLT SEPTEMBER 9, NOTICE OF DISSATISFACTION WITH  
RECENT SAS FILINGS TO APPROPRIATE GON, GOS, AND GOD  
OFFICIALS.

2. SUGGESTED TEXT:

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QUOTE ON AUGUST 25, SAS FILED TARIFF REVISIONS FOR  
EFFECTIVENESS OCTOBER 1, 1978-MARCH 31, 1979, PROPOSING  
NEW MINI-FARES FOR ROUNDTRIP TRAVEL BETWEEN COPENHAGEN,  
OSLO, STOCKHOLM, GOTHENBURG/NEW YORK CITY. NOTICE OF  
DISSATISFACTION WITH THIS FILING IS HEREBY GIVEN IN  
ACCORDANCE WITH:

FOR DENMARK: ARTICLE 13 OF THE AMENDMENT OF AUGUST 6, 1954,  
TO THE US-DENMARK AIR TRANSPORT SERVICES AGREEMENT;

FOR NORWAY: ARTICLE 13 OF THE AMENDMENT OF AUGUST 6, 1954,

TO THE US-NORWAY AIR TRANSPORT SERVICES AGREEMENT:

FOR SWEDEN: ARTICLE 13 OF THE AGREEMENT OF AUGUST 6, 1954  
TO THE US-SWEDEN AIR TRANSPORT SERVICES AGREEMENT.

THIS NOTICE DOES NOT NECESSARILY INDICATE THAT THE USG  
INTENDS TO SUSPEND THE FARE IN QUESTION. UNQUOTE

3. NORTHWEST INFORMS DEPARTMENT IT HAS DIRECTED ITS  
SCANDINAVIAN DIRECTOR TO APPEAL THE SWEDISH AND DANISH  
DECISIONS RE NORTHWEST FILING. NW HAS REQUESTED  
RECONSIDERATION, AND APPROVAL OF ITS FARES AS FILED.  
IN ADDITION, IT HAS REQUESTED PERMISSION TO OFFER THE  
FARES FOR A FULL 12 MONTH PERIOD EFFECTIVE FROM  
THE DATE THAT NORTHWEST INAGURATES SERVICE BETWEEN  
SCANDINAVIA AND THE U.S. (NW ESTIMATES IT WILL  
INAGURATE SERVICE IN MARCH OR APRIL, 1979.)

4. AT SAME TIME THAT NOTICES OF DISSATISFACTION ARE  
SERVED, EMBASSIES COPENHAGEN, STOCKHOLM SHOULD DELIVER  
THE FOLLOWING NOTE TO APPROPRIATE HOST GOVERNMENT  
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OFFICIALS. QUOTE COMPLIMENTS AND HAS THE HONOR TO  
REFER TO RECENT DECISIONS BY THE (SWEDISH) (DANISH)  
GOVERNMENT CONCERNING FARES FILED BY NORTHWEST ORIENT  
AIRLINES FOR TRAVEL BETWEEN VARIOUS POINTS IN THE  
UNITED STATES AND SCANDINAVIA. THE UNITED STATES  
GOVERNMENT STRONGLY SUPPORTS THE NORTHWEST FILING SINCE  
IT WILL MAKE AVAILABLE THE BENEFITS OF LOW COST AIR  
SERVICE FOR TRAVEL BETWEEN THE UNITED STATES AND  
SCANDINAVIA. WE ARE ENCOURAGED BY THE EXPRESSIONS OF  
SUPPORT FOR LOW AIR FARES GIVEN BY THE (SWEDISH) (DANISH)  
GOVERNMENT. HOWEVER, WE ARE CONCERNED THAT THE  
NORTHWEST FILING HAS RECEIVED ONLY LIMITED APPROVAL  
FROM THE (SWEDISH) (DANISH) GOVERNMENT, I.E. IT HAS  
BEEN APPROVED ONLY FOR TRAVEL FROM NEW YORK TO  
SCANDINAVIA, AND ITS PERIOD OF VALIDITY HAS BEEN

RESTRICTED TO ONLY SIX MONTHS.

WE NOTE THAT NORTHWEST REQUESTED APPROVAL TO OFFER THE  
FARE FROM BOSTON, DETROIT, MINNEAPOLIS, AND SEATTLE,  
AS WELL AS NEW YORK, AND IT REQUESTED APPROVAL FOR A  
FULL TWELVE MONTH PERIOD FROM THE DATE WHEN IT

INAGURATES SERVICE. WE UNDERSTAND THAT NORTHWEST HAS  
APPEALED THIS DECISION AND HAS REQUESTED THAT ITS FARE  
BE APPROVED AS FILED WITH A VALIDITY PERIOD OF TWELVE  
MONTHS. THE UNITED STATES GOVERNMENT STRONGLY SUPPORTS

THE NORTHWEST APPEAL AND REQUESTS THAT IT BE GIVEN  
FAVORABLE, EXPEDITIOUS CONSIDERATION.

WE NOTE, IN THIS REGARD, THAT SAS HAS RECENTLY FILED  
FARES AT LEVELS MATCHING THE NORTHWEST FARES, BUT FROM  
OSLO AND GOTHENBURG AS WELL AS COPENHAGEN AND  
STOCKHOLM. THE US GOVERNMENT WELCOMES THIS INITIATIVE  
BY SAS TO EXTEND THE BENEFITS OF LOW COST AIR SERVICE  
TO POINTS BEYOND COPENHAGEN AND STOCKHOLM. WE ASSUME,  
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AND WOULD APPRECIATE PROMPT CONFIRMATION OF THIS  
ASSUMPTION, THAT IN A SPIRIT OF RECIPROCITY, THE  
(SWEDISH) (DANISH) GOVERNMENT WILL RECONSIDER ITS  
DECISION AND QUICKLY APPROVE THE NORTHWEST FILING FOR  
POINTS BEYOND NEW YORK. IT IS OUR BELIEF THAT OFFERING  
SUCH LOWER FARES MORE WIDELY WILL BENEFIT THE  
TRAVELING PUBLIC, AND WILL BENEFIT THE AIRLINES THROUGH  
INCREASED TRAFFIC GENERATION.

CLOSING. UNQUOTE.

5. A FURTHER QUESTION CONCERNS THE ROLE OF PUBLIC  
OPINION IN THIS MATTER. WE ARE CONCERNED AT HOW THIS  
ISSUE IS CURRENTLY BEING TREATED IN THE SCANDINAVIAN  
PRESS, AND WE WOULD WELCOME EMBASSIES' SUGGESTIONS  
AS TO BEST WAY TO PUT FULL STORY BEFORE PUBLIC IF THAT  
BECOMES NECESSARY.

6. ACTION REQUESTED: EMBASSIES REQUESTED IMMEDIATELY  
SERVE NOTICES OF DISSATISFACTION AS OUTLINED PARA 2  
FOREGOING, AND DELIVER NOTES AS OUTLINED PARA 4. IN  
ADDITION, DEPARTMENT WOULD APPRECIATE SOONEST EMBASSIES  
RECOMMENDATIONS RE PARA 5 FOREGOING. CHRISTOPHER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIR FARES, AIR ROUTES, DIPLOMATIC PROTESTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE227000  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** GGRIFFITHS:SP  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780365-0119  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 6df16856-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 COPENHAGEN 5630, 78 COPENHAGEN 5367, 78 STOCKHOLM 8  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1515991  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: SAS AND NORTHWEST FARE FILINGS  
**TAGS:** EAIR, DA, NO, SW, US  
**To:** COPENHAGEN OSLO MULTIPLE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/6df16856-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
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